



# Clinical Transformation

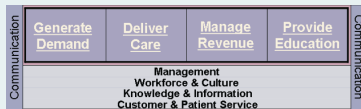
## Improving Quality of Care Delivery

### Challenges

Market forces, evolving clinical practice, quality demands, regulatory changes, staffing shortages, healthcare innovation and consumerism are among the many factors contributing to the need to dramatically transform the way healthcare is delivered. Addressing these challenges means redesigning core patient care processes with the help of enabling technology solutions.

### Approach

Blum Shapiro Consulting's Clinical Transformation approach focuses on core clinical and business processes.



Clinical Transformation is a large and complex undertaking which requires input from multiple departments within the organization. We work collaboratively with individuals involved in the financial, clinical and technical operations of the organization to:

- Conduct Readiness Assessment
- Develop Business Case for change; identify Key Performance measures
- Redesign Core Process
- Evaluate and Select Technology Solution(s)
- Implement New Technology

### Business Need

Clinical Transformation provides the framework by which clinical processes, organizational behavior and emerging technologies can be aligned to improve care delivery and overall organizational performance.

Unlike traditional software implementations, Clinical Transformation considers core clinical processes first. Technology, although important, is considered a tool to enable Clinical Transformation.

Effective alignment of process, people and technology in a Clinical Transformation framework can provide organizations with a competitive advantage while promoting quality care delivery and ensuring sustainable and measurable change.

The first step on the journey to Clinical Transformation requires a commitment by leadership to support change. Although some organizations would argue that effective change management is inherent within their organizations, the magnitude, degree and impact of the change resulting from Clinical Transformation will be significant and, in many organizations, unprecedented.

Clinical Transformation may require standardization of formularies, practice guidelines, clinical terminology, etc. These changes all directly impact patient care and may be met with resistance by clinicians if not managed effectively.

Clinical Transformation also requires an objective and sometimes difficult look at existing core processes. These processes must be examined and compared to evidence to support the case for change. As new and improved processes emerge they must be put into the context of the overall organizational behavior, culture and strategy. This alignment is necessary in order to define the new processes, ensure successful implementation and obtain clinician acceptance.

### Solution

Blum Shapiro Consulting offers an integrated Clinical Transformation Solution offering. Our team of knowledgeable professionals, including licensed clinicians, has the skills and experience necessary to support our clients' efforts to transform healthcare delivery.

### Benefits

Blum Shapiro Consulting's Clinical Transformation offering will help organizations achieve the following benefits:

- Improved quality care delivery and enhanced competitive advantage through effective alignment of process, people and technology in a Clinical Transformation framework
- Sustainable and measurable change
- Organization risk mitigation through incorporation of industry standard Best Practices
- Economic and operational efficiency benefits through standardization
- Employer-of-choice benefits

**BlumShapiro**  
CONSULTING

Visit us at [blumshapiroconsulting.com](http://blumshapiroconsulting.com) or call us at 866-356-BLUM  
West Hartford • Southport • Boston • New York