



Technology Solutions

Increase Value Through Enabling Technology

Challenges

The need for enabling technology is greater than ever because of pressures from consumers, employers and payers. Delivering quality care at affordable and transparent prices has never been more critical.

Approach

Technology Planning, System Selection and Solution Implementation – Three-Phased Approach:

- Phase I: Technology Planning
 - Examine all aspects of technology. Develop technology plan or “blueprint” to ensure alignment of technology with the enterprise’s strategic direction.
- Phase II: System Selection
 - Define Functional Requirements, Publish RFP, Confirm Vendor Eligibility, Develop Evaluation Process, Analyze Proposals and Identify The Solution.
- Phase III: Solution Implementation
 - Plan, Design, Build, Test, Train, Document, Roll-out and Evaluate.

Offering

Blum Shapiro Consulting offers Technology Planning, System Selection and Solution Implementation services. Our team of experienced professionals has the skills, methodologies and tools necessary to help our clients realize the return on their technology investment.

Business Need

Technology enables organizations to do more with less. Comprehensive technology planning, system selection and solution implementation allow organizations to realize the return on their technology investment. Technology aligned with people and process can transform organizations.

Solution

Our knowledge, expertise and tools help organizations maximize the value of technology while minimizing the cost, risk and time associated with technology planning, system selection and solution implementation.

A significant investment in technology merits appropriate planning. Avoid the myopic view and take advantage of technology to support the organization’s long-term strategic vision. An objective selection process incorporates business planning methodology and fosters organizational buy-in of the new solution. A successful system selection lays a sound foundation for solution implementation.

Technology, when methodically deployed, can improve quality, automate processes, drive end-user adoption and achieve enterprise-wide ROI.

Benefits

With proper Technology Planning, System Selection and Solution Implementation, clients can look to achieve the following:

- Technology blueprint and system architecture
- Strategic Information System Plan that supports the organizational strategy
- Identified solution based on structured selection process
- Assessment of organization’s change readiness
- Effective contract negotiations with software vendors
- Gained operational efficiencies through best practice process improvement
- Improved quality of healthcare and patient safety
- Delivered solution on time and within budget
- Established, measured and achieved ROI

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